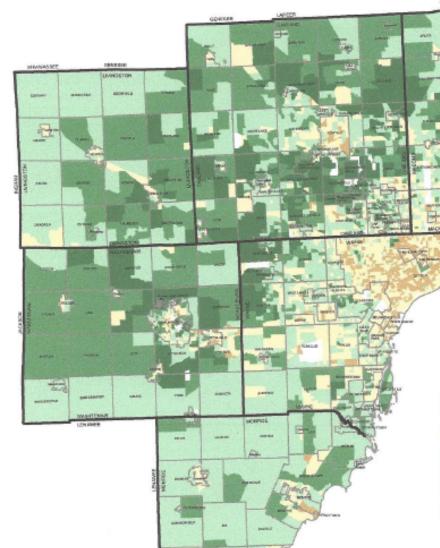


Household Income, 2010 Southeast Michigan





Regional Median: \$53,000

Less than \$25,000

\$25,000 - \$49,000

\$50,000 - \$74,000

\$75,000 - \$100,000

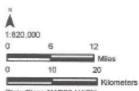
More than \$100,000

No data available

Source: U.S. Census Bureau, 2006-2010 American Community Survey.



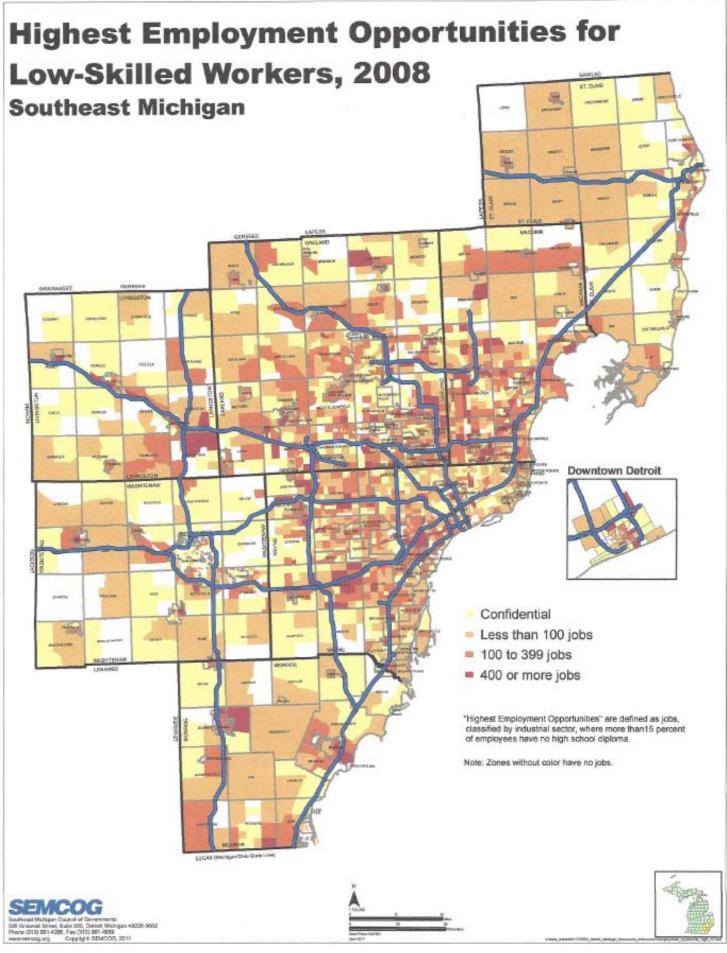
Southeast Michigan Council of Governments 535 Griswold Street, Suite 300, Detroit, Michigan 48226-3602 Phone (313) 961-4266, Fax (313) 961-4869 www.semcog.org Copyright: SEMCOG, 2012

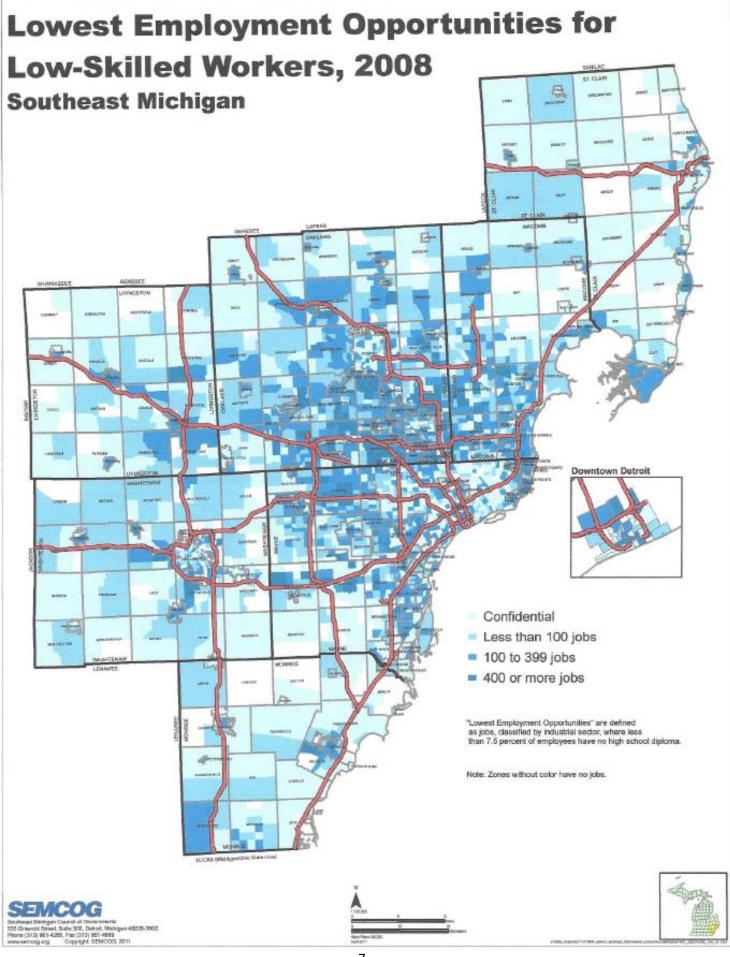


State Plane NAD83 HARN November 2012



Persons in Poverty, 2010 Southeast Michigan Percent of persons in poverty by Census Block Group Regional Percentage: 14 percent Less than 10 percent 10 to 19 20 to 29 30 to 50 More than 50 percent No population for whom poverty status is determined Source: U.S. Census Bureau, 2006-2010 American Community Survey. 1:820,000 10 20 Southeast Michigan Council of Governments 535 Griswold Street, Suite 300, Detroit, Michigan 48226-3602 ■ Kilometers Phone (313) 961-4266, Fax (313) 961-4869 State Plane NAD83 HARN Copyright: SEMCOG, 2012 www.semoog.org November 2012





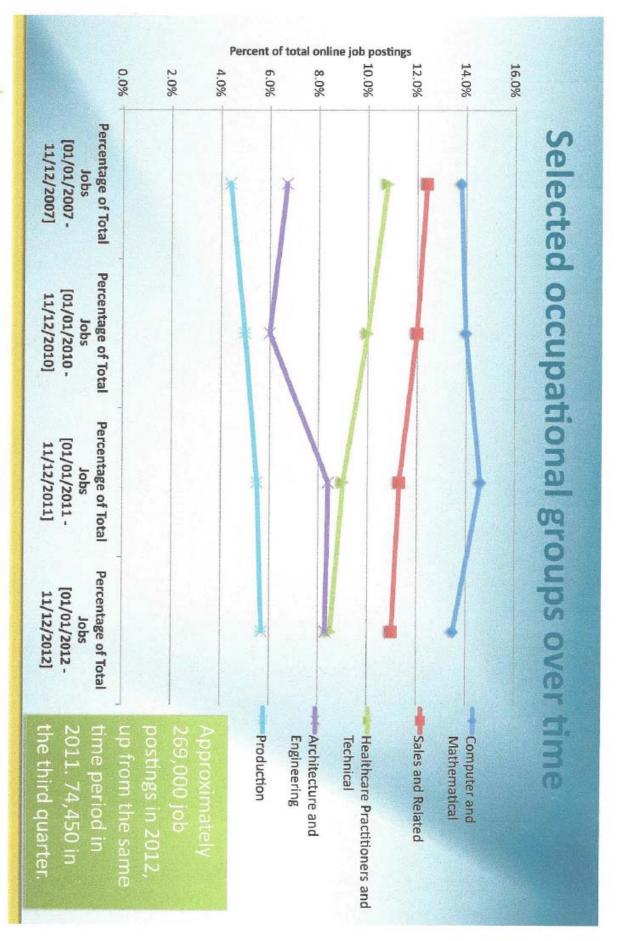
Workforce Intelligence Network For Southeast Michigan Findings

The Workforce Intelligence Network of Southeast Michigan (WIN) is a collaborative effort between eight community colleges and seven Michigan Works! Agencies in partnership with numerous other organizations to create a comprehensive and cohesive workforce development system in Southeast Michigan that provides employers with the talent they need for success. WIN was founded with the support of the New Economy Initiative for Southeast Michigan and publically launched in November 2011.

- The Southeast Michigan labor force declined by 200,000 in the last 10 years. In November 2012, there were 2.2million employed workers and 218,000 unemployed residents for a combined labor force of 2.4 million in Southeast Michigan.
- Southeast Michigan's economy is beginning to show of recovery as evidenced by a decline in the unemployment rate, the number of those with jobs is on the rise, and job postings such as information technology, advanced manufacturing, and health care have been substantial.
- In terms of employment, males, African-Americans and those with limited prior work experience were hit harder by the recession than other groups.
- Asian Americans were the only group where their employment levels did not change.
- Recent declines in unemployment have been affected substantially by a decrease in workers actually looking for work in the region.
- Contributing factors to higher unemployment included urban core areas. Businesses in these
 areas tend to be disproportionately connected to the manufacturing industry which contributed
 to the decline in the number of business establishments. In addition, residents were more likely
 to have lower incomes and have less access to transportation to find work outside the city.
- In 2012, average earnings for males was \$66,000 while females was \$39,800. Females earning less than men yet making up an equal and sometimes higher proportion of the working population, poses negative pressure on average household income.
- The regions aging workforce could exacerbate talent shortages. Further, as older workers stay
 on the job longer and overall work opportunities diminish, youth have found it more difficult to
 obtain work. Over 20% of skilled trades/technicians jobs are currently filled by workers over the
 age of 55. Registered nursing is another area affected by an increasingly older workforce.

- The recent economic crisis resulted in the permanent loss of thousands of lower skill jobs that may not be recovered in such areas as manufacturing, retail trade, and other industries.
- While manufacturing is still the region's greatest economic driver and wealth creator, health care has overtaken manufacturing as the largest employer.
- The manufacturing cluster shows signs of growth in high tech areas, but it is unclear if the lost manufacturing jobs will return to previous levels.
- Skilled trades demand in Southeast Michigan is among the highest in the nation. Total employment reached 105,900 in 2012. There were 15,100 online postings producing a ratio of 3 postings for every 20 jobs.
- Information technology is the region's most rapidly growing occupational cluster. In 2012, total employment reached 69,500, yet postings reached 40,400. This represents 1 posting for every 2 jobs in the occupation.
- In 2012, employment in health care reached 259,400 workers. There were 29,800 online job postings, an increase of almost 29%.
- Taking into account all advanced manufacturing occupations, in 2012 there were 180,100 individuals employed. Online postings reached 42,950 bringing the total ratio of postings for employment to nearly 1 posting for every 4 jobs.
- Jobs that will replace those lost in the recovery will tend to be skill-intensive and will require
 them to be prepared differently than they are today. In fact many jobs will require at least some
 college education. In addition to higher wages and better employment outcomes for individuals,
 more degree attainment means greater economic returns for the region.





Source: Burning Glass Technologies

merging skills - 2012

- Satisfaction Failure Correction
- 3d Modeling
- Technical Drawings
- Engineering Calculations
- Cost Analysis Media-Production
- Autodesk
- Laboratory Testing
- Vehicle Design
- Design Management
- Iso 14000
- Assembly (dfma) Design For Manufacture And
- Fea Software
- Lamp Stack
- Equipment Design
- Aerospace Engineering
- Wiring Diagrams
- Minitab
- Enterprise Resource Planning

- Fascia
- Cabling

Programmable Logic Controllers

Material Flow Management

Analytical Software

Specifications

CIVII 3d

Micrometers

- Supplier Review
- Program Development
- Rough Sketches
- Planning (mrp) Manufacturing Resource
- 3d Design
- **Energy Analysis**
- Environmental Management
- Drawing Preparation
- Computational Fluid Dynamics

- Compliance With Customer
- Bullson
- Product Lifecycle Management

Framing

Cooling Towers

Boilers

Electromechanical Systems

- Hybrid Vehicle
- Total Quality Management
- Product And Service Information

Ethernet

Government Regulations

Engineering

nverters

Advanced Manufacturing

Maintenance

Network Hardware/Software

Heat Exchangers

Buiggo

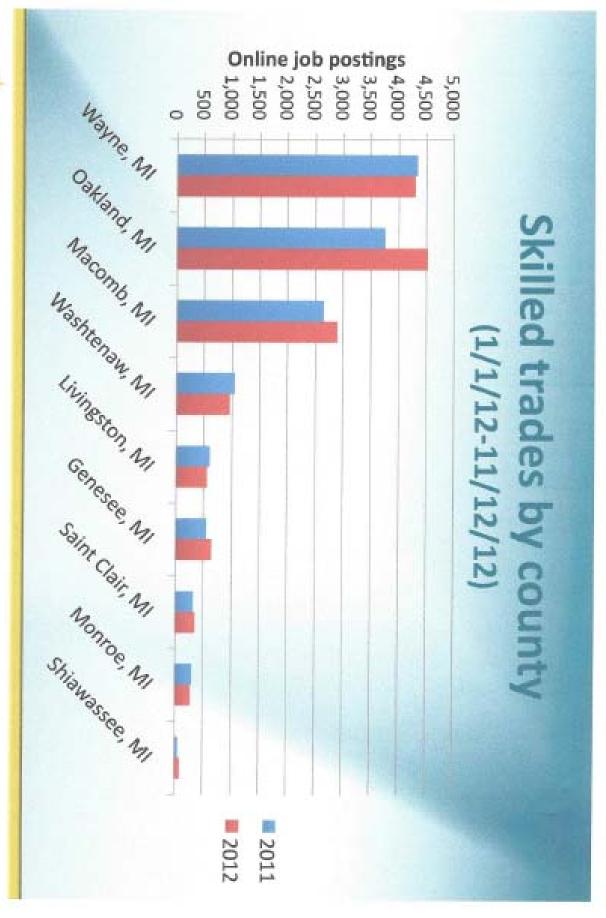
- Revit
- Xnuil



Source: Burning Glass Technologies







Source: Burning Glass Technologies





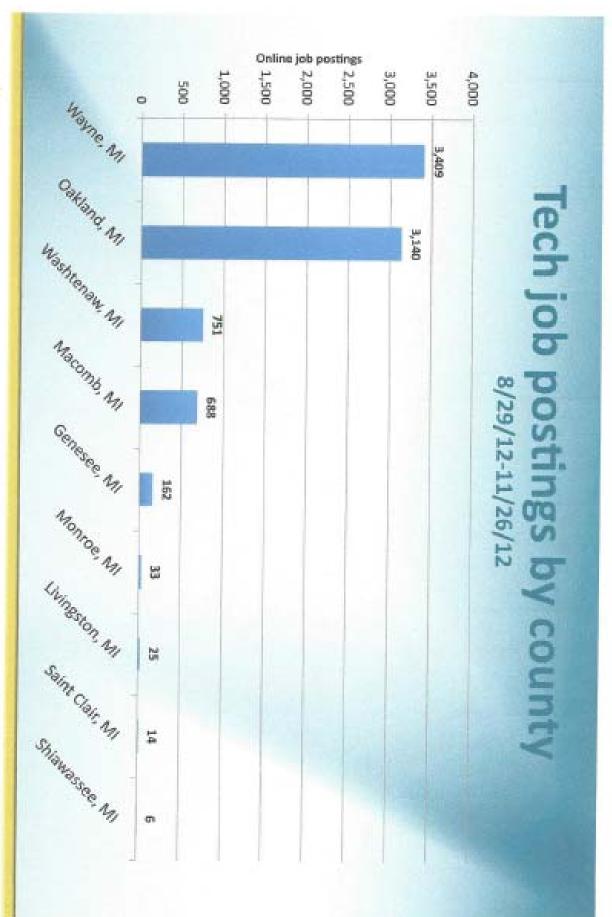
Electronics Engineers, Except Computer Architects, Except Landscape And Naval Industrial Safety And Health Engineers Commercial And Industrial Designers Job postings for engineers/designers in SE Computer Hardware Engineers Manufacturing Engineers Mechanical Engineers Validation Engineers Mechanical Drafters Materials Engineers Industrial Engineers Chemical Engineers **Electrical Engineers** Drafters, All Other Civil Engineers MI (8/29/12-11/26/12) 200 400 530 800 Online job postings 1,000 1,200 11400 1,68 L800 2,000



Software Quality Assurance Engineers And Testers Network And Computer Systems Administrators Information Technology Project Managers Computer Systems Engineers/Architects Software Developers, Systems Software Computer User Support Specialists Software Developers, Applications **Business Intelligence Analysts** Data Warehousing Specialists Information Security Analysts Computer Systems Analysts Top IT postings in SE Database Administrators Computer Programmers Database Architects Web Developers (8/29/12-11/26/12) 200 400 500 Online Job postings 800 and 8,200 over the 1,000 1,200 1,400 13,000 IT postings past 3 months. 1,600 1,800







Data source: Burning Glass technologies



